



LATITUD CERO PREISE 2012

	01.01 bis 06.04	07.04 bis 27.04	28.04 bis 25.05	26.05 bis 27.07	22.09 bis 05.10	28.07 bis 17.08	18.08 bis 21.09
KAUTION: 2.500	20.10 bis 31.12	06.10 bis 19.10					
BAVARIA 50 (05) 5 cab – 3 w.c. 10 pax + 1 salon	1.940	2.340	2.540	3.540	3.040	5.040	3.640
BAVARIA 49 (04) 5 cab – 3 w.c. 10 pax + 1 salon	1.940	2.240	2.440	3.340	2.940	4.840	3.440
OCEANIS 473 (04) 4 cab – 3 w.c. 8 pax + 2 salon	1.820	2.070	2.370	3.120	2.870	4.070	3.370
BAVARIA 46 (05) 4 cab – 2 w.c. 8 pax + 1 salon	1.720	1.970	2.320	3.070	2.820	3.920	3.320
OCEANIS 461 (00) 4 cab – 2 w.c. 8 pax + 2 salon	1.520	1.670	1.820	2.270	2.070	2.920	2.520
CYCLADES 43(08) 4 cab – 2 w.c. 8 pax + 2 salon	1.550	1.770	1.870	2.720	2.420	3.720	3.070
OCEANIS 411 (02) 4 cab – 2 w.c. 8 pax + 2 salon	1.320	1.620	1.720	2.120	1.970	2.870	2.370
OCEANIS 411 (00) 4 cab – 2 w.c. 8 pax + 2 salon	1.320	1.620	1.720	2.120	1.970	2.870	2.370
OCEANIS 411 (03) 3 cab – 2 w.c. 6 pax + 2 salon	1.320	1.620	1.720	2.120	1.970	2.870	2.370
CYCLADES 39(08)* 3 cab – 2 w.c. 6 pax + 2 salon	1.400	1.500	1.850	2.350	1.900	2.900	2.500
CYCLADES 39(08) 3 cab – 2 w.c. 6 pax + 2 salon	1.400	1.500	1.850	2.350	1.900	2.900	2.500
BAVARIA 39 (05) 3 cab – 2 w.c. 6 pax + 1 salon	1.400	1.500	1.850	2.350	1.900	2.900	2.500
OCEANIS 361 (02) 3 cab – 1 w.c. 6 pax + 2 salon	1.150	1.300	1.600	1.800	1.700	2.400	2.000

- PRICE DISCOUNTS:**
- Discount boat show 5%
 - Early booking 10% (till 31.01.2012)
 - for 2 WEEKS: 5%
 - from 3 WEEKS: 10%

HOME PORT: PALMA DE MALLORCA (La Lonja Marina Charter)

IN PRICE INCLUDED: Rollgenua, roll main sail, Bimini top, electr, Anchor winch, autopilot, Wind Instruments, LOG, Echo Sounder, VHF, GPS, Autopilot, and Bedclothes, Taxes, Insurance, Dinghy, (*) Sprayhood

NOT INCLUDED: Diesel fuel, harbour fees in other ports, food and cleaning during charter

*** FINAL CLEANIG:** Included in the prices

CONDITIONS OF PAYMENT: 50% on completion of the charter contract. The other 50% are due 4 weeks before takeover of boat or in cash at the day of takeover.

TAKEOVER OF BOAT: Saturdays from 17:00

RETURN OF BOAT: Fridays before 17:00 (if required, it is possible to sleep on board until Saturday 8.30).

*The yachts is only considered reserved the day we receive a bank transfer about the first payments. Please note in this confirmation the PROFORMA NUMBER so we can find the payments easily. Do also send the personal dates of the charter client and make sure we get the passport number.

The invoice confirming the reservation will be send to you by e-mail as soon as we got the first payment.

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